



## Junior Sales Executive Germany (M/F/NB)

**Location:** Barcelona, Spain

**Type:** Internship (4-8 months)

**Start:** January to May, flexible start dates

### About Click&Boat

Click&Boat is the leading European platform for boat rentals, making boating accessible worldwide. Founded in 2013, we have grown significantly and operate in over 50 countries with 600 destinations. With offices in Paris and Barcelona, and a team of 200+ employees from 20 different countries, we offer a vibrant and multicultural work environment.

### Why Click&Boat?

- 🌍 Join an international, diverse team
- ✨ Recognized with the "Happy at Work!" badge
- 🚀 Work in a fast-growing scale-up with ambitious goals

### Your Responsibilities

- Support German and international clients, guiding them to secure their ideal boat rental
- Manage the entire booking process from inquiry to closure
- Apply sales strategies to maximize conversion rates

- Search for the best offers and negotiate optimal terms with international boat owners
- Ensure excellent client satisfaction and foster customer loyalty

### **Additional Information:**

You will work at least one Saturday per month (with compensatory time off) and have clear monthly objectives rewarded with bonuses.

### **What We Offer**

- **Hands-on Experience:** Extensive training in sales and negotiation skills
- **Multicultural Environment:** Work with international clients and a diverse team
- **Attractive Compensation:** €800 gross + €200 performance bonus per month
- **Perks:**
  - One additional day off per month
  - Meal vouchers (Cobee), Monday breakfasts
  - Afterwork events and team-building activities
  - Modern office with rooftop views of Sagrada Familia, just 20 minutes from the beach

### **Your Profile**

- **Languages:** Native German and fluent English; additional languages are a plus
- Strong communicator, comfortable building trust and driving results over the phone
- A proactive team player with excellent organizational skills
- Interest in startups and contributing ideas to improve services
- **Bonus:** Passion or experience in boating

**Apply now** and kick-start your career in a growing company that values teamwork, innovation, and a fun working atmosphere! 🚤

**Follow this link to apply:** <https://clickboat.teamtailor.com/jobs/5071888-junior-sales-executive-germany-m-f-nb-internship-barcelona>